Supplementary Materials for Consolidated Financial Results for the 1st Quarter of Fiscal Year 2011. 12



Roche A member of the Roche group

Notes: 1. Portions of this report that refer to performance forecasts or any other future events are believed to be reasonable under information available at the time of the forecasts. Actual results may materially differ from these forecasts due to potential risks and uncertainties.

- 2. Amounts shown in Financial Highlights, Extraordinary Gains and Losses, Statements of Revenues, Balance Sheets, Cash Flows and Capital Expenditures of this report are rounded to the nearest 0.1 billion yen. Variance and % are calculated based on the amounts shown.
- 3. Exchange rates used for each period are as follows.

(Yen)

| | | | | | | | | | | | Revised Forecast |
|----------|-------------|-------------|---------|---------|---------|---------|---------|---------|---------|---------|------------------|
| | FY2008 | FY2009 | | FY2 | 010 | | | FY2 | 011 | | FY2011 |
| | 1-12 | 1-12 | 1-3 | 1-6 | 1-9 | 1-12 | 1-3 | 1-6 | 1-9 | 1-12 | 1-12 |
| | (Full-year) | (Full-year) | (YTD) | (Full-year) |
| Fx rates | average | average | average | average | average | average | average | average | average | average | forecast |
| CHF | 95.54 | 86.20 | 85.80 | 84.42 | 84.00 | 84.17 | 87.30 | - | - | _ | 85.00 |
| EUR | 151.38 | 130.10 | 125.58 | 121.21 | 117.66 | 116.32 | 112.36 | - | _ | _ | 110.00 |
| USD | 103.44 | 93.60 | 90.69 | 91.41 | 89.56 | 87.81 | 82.23 | _ | _ | _ | 85.00 |
| GBP | 189.85 | 145.99 | 141.62 | 139.45 | 137.32 | 135.65 | 131.71 | _ | _ | - | 131.00 |

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Financial Highlights (YTD)

(Billions of Yen)

| | | | | | | | | | | | | | | | | | | (Dillions of | 1 1 (11) |
|--------|----------------------------|-----------|-----------|------|-------|-------|-------|------|---------|-----|--------|-----|--------|------|--------|-----------|--------|--------------|----------|
| | | | | | | | | | | | | | | | | Re | | orecast | |
| | | FY2008 | FY2009 | | FY2 | | | | | | FY2 | - | | ı | | | FY20 | | , |
| | | 1-12 | 1-12 | 1-3 | 1-6 | 1-9 | 1-12 | 1-3 | Change | | Change | 1-9 | Change | 1-12 | Change | 1-6 | Change | 1-12 | Change |
| | | Full-year | Full-year | YTD | YTD | YTD | YTD | YTD | (%) | YTD | (%) | YTD | (%) | YTD | (%) | Half-year | (%) | Full-year | (%) |
| Rever | | 326.9 | 428.9 | 87.1 | 182.4 | 276.1 | 379.5 | 85.7 | (1.6) | - | - | - | - | - | - | 190.0 | +4.2 | 403.0 | +6.2 |
| S | al <u>es</u> | 321.8 | 419.1 | 86.2 | 180.6 | 273.3 | 375.6 | 80.4 | (6.7) | _ | - | _ | _ | - | - | 182.5 | +1.1 | 391.7 | +4.3 |
| | excl. Tamiflu | 313.4 | 342.9 | 75.4 | 168.6 | 257.4 | 357.4 | 76.2 | +1.1 | - | - | - | - | - | - | 176.8 | +4.9 | 379.5 | +6.2 |
| | Tamiflu | 8.4 | 76.2 | 10.8 | 12.0 | 15.8 | 18.2 | 4.2 | (61.1) | - | - | _ | _ | - | - | 5.7 | (52.5) | 12.2 | (33.0) |
| | Ordinary sales | 7.1 | 36.2 | 1.4 | 1.4 | 1.4 | 1.6 | 3.7 | +164.3 | - | - | _ | _ | - | - | 5.3 | +278.6 | 7.8 | +387.5 |
| | Govt. stockpile etc. | 1.3 | 40.0 | 9.5 | 10.6 | 14.4 | 16.6 | 0.5 | (94.7) | - | - | _ | _ | - | - | 0.4 | (96.2) | 4.4 | (73.5) |
| 0 | ther operating revenues | 5.1 | 9.8 | 0.9 | 1.7 | 2.8 | 3.9 | 5.3 | +488.9 | - | - | _ | _ | - | - | 7.5 | +341.2 | 11.3 | +189.7 |
| Cost | of sales | 127.0 | 192.9 | 41.1 | 80.5 | 119.6 | 162.4 | 35.1 | (14.6) | - | _ | _ | - | - | - | - | - | 167.8 | +3.3 |
| | (% of Sales) | 39.5 | 46.0 | 47.7 | 44.6 | 43.8 | 43.2 | 43.7 | - | _ | _ | _ | - | - | - | - | - | 42.8 | _ |
| Gross | profit | 199.9 | 236.1 | 46.0 | 101.8 | 156.5 | 217.1 | 50.6 | +10.0 | - | - | - | - | _ | - | _ | - | 235.2 | +8.3 |
| | (% of Revenues) | 61.2 | 55.0 | 52.8 | 55.8 | 56.7 | 57.2 | 59.0 | - | - | - | - | - | - | - | - | - | 58.4 | _ |
| SG&A | (excl. R&D) expenses | 95.1 | 98.2 | 22.8 | 47.7 | 71.4 | 96.2 | 22.0 | (3.5) | - | _ | - | - | - | - | - | - | 101.0 | +5.0 |
| | (% of Revenues) | 29.1 | 22.9 | 26.2 | 26.2 | 25.9 | 25.3 | 25.7 | - | - | _ | - | - | - | - | - | - | 25.1 | _ |
| R&D | expenses | 53.2 | 55.3 | 12.2 | 26.6 | 39.9 | 54.7 | 13.0 | +6.6 | - | - | _ | - | _ | - | _ | - | 59.2 | +8.2 |
| | (% of Revenues) | 16.3 | 12.9 | 14.0 | 14.6 | 14.5 | 14.4 | 15.2 | - | - | - | - | - | _ | - | - | - | 14.7 | _ |
| Opera | ting income | 51.6 | 82.6 | 11.1 | 27.6 | 45.1 | 66.2 | 15.6 | +40.5 | - | - | _ | - | _ | - | 34.0 | +23.2 | 75.0 | +13.3 |
| | (% of Revenues) | 15.8 | 19.3 | 12.7 | 15.1 | 16.3 | 17.4 | 18.2 | - | - | _ | _ | - | _ | - | 17.9 | _ | 18.6 | _ |
| N | on-operating income | 9.9 | 9.4 | 1.3 | 3.0 | 2.2 | 2.4 | 2.1 | +61.5 | _ | _ | _ | - | _ | - | _ | - | - | _ |
| N | on-operating expenses | 4.2 | 1.6 | 0.3 | 4.4 | 3.0 | 3.5 | 1.0 | +233.3 | - | _ | - | - | _ | - | - | - | - | _ |
| Ordin | ary income | 57.3 | 90.4 | 12.1 | 26.2 | 44.3 | 65.1 | 16.7 | +38.0 | - | _ | - | - | - | - | 34.5 | +31.7 | 75.5 | +16.0 |
| | (% of Revenues) | 17.5 | 21.1 | 13.9 | 14.4 | 16.0 | 17.2 | 19.5 | - | - | - | - | - | _ | - | 18.2 | - | 18.7 | _ |
| Е | xtraordinary gain | 7.3 | 0.3 | 0.1 | 0.1 | 0.1 | 0.6 | _ | (100.0) | - | _ | - | - | - | - | - | - | - | _ |
| Е | xtraordinary loss | 1.4 | 1.3 | 0.0 | 0.1 | 0.1 | 0.0 | 7.1 | - | - | _ | - | - | - | - | - | - | - | _ |
| Income | e before income taxes etc. | 63.1 | 89.4 | 12.1 | 26.1 | 44.3 | 65.7 | 9.6 | (20.7) | - | - | - | - | _ | - | _ | - | - | - |
| | (% of Revenues) | 19.3 | 20.8 | 13.9 | 14.3 | 16.0 | 17.3 | 11.2 | - | - | - | - | - | - | - | - | - | - | _ |
| Net in | come | 39.3 | 56.6 | 7.9 | 16.4 | 28.1 | 41.4 | 5.0 | (36.7) | - | - | _ | - | - | - | 12.5 | (23.8) | 37.0 | (10.6) |
| | (% of Revenues) | 12.0 | 13.2 | 9.1 | 9.0 | 10.2 | 10.9 | 5.8 | _ | - | _ | - | _ | _ | _ | 6.6 | - | 9.2 | _ |

Extraordinary Gains and Losses

Extraordinary Losses (Billions of Yen)

| | Amount | Description |
|--|--------|---|
| Loss on disaster | 6.1 | Expenses due to impact of the Great East Japan Earthquake in the manufacturing plants of Chugai Group including: loss on and restoration costs for damaged buildings and other fixed assets, removal costs for fixed assets, loss on inventories, and fixed costs during shutdown, etc. |
| Loss on adjustment for changes of accounting standard for asset retirement obligations | 1.0 | The impact at beginning of the year due to application of "Accounting Standards for Asset Retirement Obligations" |

Financial Highlights (QTR)

| | | | | | | | | | | | | | | | | | (Billions of | ren) |
|---------------------------------|-----------|-----------|------|------|------|-------|------|---------|-----|--------|-----|--------|-------|--------|----------|--------|--------------|----------|
| | | | | | | | | | | | | | | | Re | | Forecast | |
| | FY2008 | FY2009 | | FY2 | | | | | | FY20 | | | | | | FY2 | | |
| | 1-12 | 1-12 | 1-3 | 4-6 | 7–9 | 10-12 | 1-3 | Change | 4-6 | Change | 7–9 | Change | 10-12 | Change | 1-6 | Change | 7-12 | Change |
| | Full-year | Full-year | QTR | QTR | QTR | QTR | QTR | (%) | QTR | (%) | QTR | (%) | QTR | (%) | 1st Half | (%) | 2nd Half | (%) |
| Revenues | 326.9 | 428.9 | 87.1 | 95.3 | 93.7 | 103.4 | 85.7 | (1.6) | | - | | - | | - | 190.0 | +4.2 | 213.0 | +8.1 |
| Sales | 321.8 | 419.1 | 86.2 | 94.5 | 92.6 | 102.3 | 80.4 | (6.7) | - | - | - | - | - | - | 182.5 | +1.1 | 209.2 | +7.3 |
| excl. Tamiflu | 313.4 | 342.9 | 75.4 | 93.3 | 88.8 | 100.0 | 76.2 | +1.1 | | - | | - | | - | 176.8 | +4.9 | 202.7 | +7.4 |
| Tamiflu | 8.4 | 76.2 | 10.8 | 1.2 | 3.8 | 2.3 | 4.2 | (61.1) | _ | - | - | - | _ | - | 5.7 | (52.5) | 6.5 | +6.6 |
| Ordinary sales | 7.1 | 36.2 | 1.4 | 0.0 | 0.0 | 0.2 | 3.7 | +164.3 | - | - | - | - | - | - | 5.3 | +278.6 | 2.5 | +1,150.0 |
| Govt. stockpile etc. | 1.3 | 40.0 | 9.5 | 1.2 | 3.8 | 2.1 | 0.5 | (94.7) | | - | | - | | - | 0.4 | (96.2) | 4.0 | (32.2) |
| Other operating revenues | 5.1 | 9.8 | 0.9 | 0.8 | 1.1 | 1.1 | 5.3 | +488.9 | - | - | - | - | - | - | 7.5 | +341.2 | 3.8 | +72.7 |
| Cost of sales | 127.0 | 192.9 | 41.1 | 39.5 | 39.1 | 42.8 | 35.1 | (14.6) | - | - | - | - | - | - | _ | - | - | _ |
| (% of Sales) | 39.5 | 46.0 | 47.7 | 41.8 | 42.2 | 41.8 | 43.7 | - | _ | - | _ | - | _ | - | - | - | _ | _ |
| Gross profit | 199.9 | 236.1 | 46.0 | 55.8 | 54.6 | 60.6 | 50.6 | +10.0 | - | - | - | - | - | - | _ | - | - | _ |
| (% of Revenues) | 61.2 | 55.0 | 52.8 | 58.6 | 58.3 | 58.6 | 59.0 | - | _ | - | - | - | _ | - | - | - | _ | - |
| SG&A (excl. R&D) expenses | 95.1 | 98.2 | 22.8 | 24.9 | 23.7 | 24.7 | 22.0 | (3.5) | - | - | - | - | - | - | _ | - | - | _ |
| (% of Revenues) | 29.1 | 22.9 | 26.2 | 26.1 | 25.3 | 23.9 | 25.7 | - | _ | - | - | - | _ | - | _ | - | _ | _ |
| R&D expenses | 53.2 | 55.3 | 12.2 | 14.4 | 13.3 | 14.8 | 13.0 | +6.6 | - | - | - | - | - | - | _ | - | - | - |
| (% of Revenues) | 16.3 | 12.9 | 14.0 | 15.1 | 14.2 | 14.3 | 15.2 | - | _ | - | | - | _ | - | _ | - | _ | _ |
| Operating income | 51.6 | 82.6 | 11.1 | 16.5 | 17.6 | 21.1 | 15.6 | +40.5 | - | - | - | - | - | - | 34.0 | +23.2 | 41.0 | +5.9 |
| (% of Revenues) | 15.8 | 19.3 | 12.7 | 17.3 | 18.8 | 20.4 | 18.2 | - | - | - | - | - | - | - | 17.9 | - | 19.2 | - |
| Non-operating income | 9.9 | 9.4 | 1.3 | 1.7 | 1.6 | 0.5 | 2.1 | +61.5 | _ | - | - | - | _ | - | _ | - | - | _ |
| Non-operating expenses | 4.2 | 1.6 | 0.3 | 4.1 | 1.1 | 0.7 | 1.0 | +233.3 | - | - | - | - | - | - | _ | - | - | _ |
| Ordinary income | 57.3 | 90.4 | 12.1 | 14.1 | 18.1 | 20.8 | 16.7 | +38.0 | _ | - | - | - | _ | - | 34.5 | +31.7 | 41.0 | +5.4 |
| (% of Revenues) | 17.5 | 21.1 | 13.9 | 14.8 | 19.3 | 20.1 | 19.5 | - | _ | - | - | - | _ | - | 18.2 | - | 19.2 | - |
| Extraordinary gain | 7.3 | 0.3 | 0.1 | - | 0.1 | 0.6 | _ | (100.0) | - | - | - | - | - | - | _ | - | - | - |
| Extraordinary loss | 1.4 | 1.3 | 0.0 | 0.0 | 0.0 | 0.0 | 7.1 | - | - | - | - | - | - | - | _ | - | - | _ |
| Income before income taxes etc. | 63.1 | 89.4 | 12.1 | 14.1 | 18.2 | 21.4 | 9.6 | (20.7) | - | - | - | - | - | - | _ | - | - | - |
| (% of Revenues) | 19.3 | 20.8 | 13.9 | 14.8 | 19.4 | 20.7 | 11.2 | - | - | - | _ | - | - | - | - | - | _ | _ |
| Net income | 39.3 | 56.6 | 7.9 | 8.5 | 11.7 | 13.4 | 5.0 | (36.7) | - | - | - | - | - | _ | 12.5 | (23.8) | 24.5 | (2.4) |
| (% of Revenues) | 12.0 | 13.2 | 9.1 | 8.9 | 12.5 | 13.0 | 5.8 | - | - | - | _ | _ | - | _ | 6.6 | - | 11.5 | _ |

Statements of Revenues (YTD)

| | | | | | | | | | | | | | | | | _ | | (Billions o | f Yen) |
|---------|--|-----------|-----------|------|-------|-------|-------|------|--------|-----|--------|-----|--------|------|--------|-----------|--------|-------------|--------|
| | | | | | | | | | | | | | | | | Re | | Forecast | |
| | | FY2008 | FY2009 | | FY2 | 010 | | | | | FY2 | 011 | | | | | FY2 | :011 | |
| | | 1-12 | 1-12 | 1-3 | 1-6 | 1-9 | 1-12 | 1-3 | Change | 1-6 | Change | 1-9 | Change | 1-12 | Change | 1-6 | Change | 1-12 | Change |
| | | Full-year | Full-year | YTD | YTD | YTD | YTD | YTD | (%) | YTD | (%) | YTD | (%) | YTD | (%) | Half-year | (%) | Full-year | (%) |
| Sales | | 321.8 | 419.1 | 86.2 | 180.6 | 273.3 | 375.6 | 80.4 | (6.7) | I | - | - | - | I | - | 182.5 | +1.1 | 391.7 | +4.3 |
| Excl. | Tamiflu | 313.4 | 342.9 | 75.4 | 168.6 | 257.4 | 357.4 | 76.2 | +1.1 | ı | _ | - | - | ı | - | 176.8 | +4.9 | 379.5 | +6.2 |
| D | omestic | 279.9 | 309.3 | 68.0 | 150.6 | 231.3 | 324.4 | 70.2 | +3.2 | ı | - | - | - | - | - | 157.5 | +4.6 | 340.8 | +5.1 |
| | Oncology field | 102.3 | 123.7 | 28.8 | 64.6 | 100.1 | 141.2 | 31.0 | +7.6 | ı | - | - | - | - | - | 69.4 | +7.4 | 153.5 | +8.7 |
| | Avastin | 20.1 | 34.9 | 10.3 | 23.3 | 36.8 | 52.6 | 12.5 | +21.4 | I | - | - | - | - | - | 28.8 | +23.6 | 64.8 | +23.2 |
| | Herceptin | 23.7 | 29.7 | 5.7 | 12.1 | 18.3 | 25.3 | 5.6 | (1.8) | I | - | - | - | - | - | 11.8 | (2.5) | 24.6 | (2.8) |
| | Rituxan | 20.5 | 21.1 | 4.5 | 10.3 | 16.1 | 23.0 | 4.9 | +8.9 | I | - | - | - | - | - | 10.5 | +1.9 | 23.5 | +2.2 |
| | Xeloda | 4.8 | 6.6 | 2.3 | 5.1 | 7.8 | 10.7 | 2.3 | +0.0 | I | - | - | - | - | - | 5.0 | (2.0) | 11.7 | +9.3 |
| | Neutrogin | 12.0 | 11.3 | 2.0 | 4.6 | 7.2 | 10.4 | 1.8 | (10.0) | - | - | _ | - | _ | _ | 4.6 | +0.0 | 10.4 | +0.0 |
| | Tarceva | 4.5 | 5.8 | 1.4 | 3.5 | 5.5 | 7.9 | 1.7 | +21.4 | - | - | _ | - | _ | _ | 4.0 | +14.3 | 8.8 | +11.4 |
| | Kytril | 10.9 | 8.6 | 1.5 | 3.0 | 4.3 | 5.5 | 0.8 | (46.7) | - | - | - | - | _ | _ | 1.8 | (40.0) | 3.9 | (29.1) |
| | Femara | 1.7 | 2.4 | 0.6 | 1.4 | 2.2 | 3.2 | 0.8 | +33.3 | - | - | - | - | _ | _ | 1.7 | +21.4 | 3.8 | |
| | Other products | 4.1 | 3.3 | 0.6 | 1.3 | 1.9 | 2.5 | 0.5 | (16.7) | - | - | _ | - | _ | _ | 1.0 | (23.1) | 2.0 | (20.0) |
| | Bone and joint diseases field | 50.0 | 57.6 | 13.0 | 28.6 | 44.1 | 62.6 | 14.0 | +7.7 | - | - | - | - | - | _ | 33.0 | +15.4 | 70.9 | +13.3 |
| | Actemra | 3.4 | 8.4 | 2.6 | 5.8 | 9.4 | 14.1 | 3.5 | +34.6 | - | - | - | - | - | - | 9.6 | +65.5 | 21.8 | +54.6 |
| | Evista | 16.5 | 17.9 | 3.8 | 8.6 | 13.1 | 18.7 | 3.8 | +0.0 | - | - | - | - | - | - | 8.3 | (3.5) | 17.5 | (6.4) |
| | Suvenyl | 12.0 | 13.7 | 2.9 | 6.4 | 9.7 | 13.6 | 2.6 | (10.3) | - | - | - | - | - | - | 6.7 | +4.7 | 14.4 | |
| | Alfarol | 13.7 | 13.6 | 2.7 | 5.9 | 8.8 | 12.3 | 2.6 | (3.7) | - | - | - | - | - | - | 5.2 | (11.9) | 11.1 | (9.8) |
| | Edirol | - | _ | - | - | - | _ | - | - | - | - | - | - | - | - | 1.2 | - | 2.1 | - |
| | Other products | 4.5 | 3.9 | 1.0 | 1.9 | 3.1 | 4.0 | 1.5 | +50.0 | - | _ | | _ | _ | - | 1.9 | +0.0 | 4.0 | +0.0 |
| | Renal diseases field | 61.3 | 61.0 | 12.5 | 27.2 | 41.7 | 57.4 | 11.4 | (8.8) | - | - | - | _ | - | - | 26.6 | (2.2) | 56.7 | (1.2) |
| | Epogin | 44.9 | 44.4 | 8.7 | 19.0 | 29.2 | 40.0 | 7.5 | (13.8) | - | - | - | - | - | _ | 18.5 | (2.6) | 39.2 | (2.0) |
| | Oxarol | 10.0 | 10.6 | 2.5 | 5.6 | 8.6 | 12.0 | 2.8 | +12.0 | - | - | - | - | - | _ | 5.7 | +1.8 | 12.4 | +3.3 |
| | Renagel | 5.7 | 5.3 | 1.1 | 2.3 | 3.5 | 4.9 | 1.1 | +0.0 | - | - | - | - | - | - | 2.2 | (4.3) | 4.6 | (6.1) |
| | Other products | 0.7 | 0.7 | 0.2 | 0.3 | 0.4 | 0.5 | 0.1 | (50.0) | _ | - | _ | _ | _ | | 0.2 | (33.3) | 0.5 | +0.0 |
| | Transplant, Immunology & Infectious diseases field | 24.0 | 26.2 | 5.3 | 11.9 | 18.3 | 25.8 | 5.5 | +3.8 | 1 | - | - | - | - | - | 11.6 | (2.5) | 25.2 | (2.3) |
| | Pegasys | 9.7 | 11.1 | 2.2 | 4.8 | 7.4 | 10.5 | 2.2 | +0.0 | ı | - | - | - | _ | _ | 4.9 | +2.1 | 10.7 | +1.9 |
| | Copegus | 4.2 | 4.9 | 0.9 | 2.0 | 3.1 | 4.5 | 0.9 | +0.0 | - | - | | - | - | - | 2.2 | +10.0 | 4.7 | +4.4 |
| | CellCept | 4.0 | 4.4 | 1.0 | 2.3 | 3.6 | 5.2 | 1.2 | +20.0 | - | - | | - | - | _ | 2.7 | +17.4 | 5.8 | +11.5 |
| | Rocephin | 5.9 | 5.5 | 1.1 | 2.6 | 3.9 | 5.4 | 1.1 | +0.0 | - | - | _ | - | - | _ | 1.8 | (30.8) | 3.7 | (31.5) |
| | Other products | 0.3 | 0.3 | 0.1 | 0.1 | 0.2 | 0.3 | 0.1 | +0.0 | - | _ | | _ | _ | | 0.1 | +0.0 | 0.3 | +0.0 |
| | Others field | 42.3 | 40.9 | 8.3 | 18.3 | 27.1 | 37.4 | 8.3 | +0.0 | - | - | - | _ | - | - | 16.8 | (8.2) | 34.6 | (7.5) |
| | Sigmart | 15.0 | 14.7 | 2.9 | 6.3 | 9.4 | 13.0 | 2.7 | (6.9) | - | - | | - | - | _ | 6.2 | (1.6) | 12.6 | (3.1) |
| | Other products | 27.3 | 26.3 | 5.4 | 12.0 | 17.7 | 24.4 | 5.6 | +3.7 | - | _ | | _ | _ | | 10.7 | (10.8) | 21.9 | (10.2) |
| | verseas | 33.5 | 33.6 | 7.4 | 18.1 | 26.1 | 33.0 | 5.9 | (20.3) | - | - | - | _ | - | - | 19.3 | +6.6 | 38.7 | +17.3 |
| | Actemra | 3.8 | 8.9 | 2.0 | 7.4 | 10.5 | 12.7 | 1.4 | (30.0) | - | - | - | - | - | - | 10.5 | +41.9 | 21.7 | +70.9 |
| | Neutrogin | 25.9 | 21.3 | 4.4 | 8.8 | 13.0 | 17.0 | 3.5 | (20.5) | - | - | - | - | - | - | 6.9 | (21.6) | 13.6 | |
| | Sigmart | 2.0 | 1.9 | 0.8 | 1.3 | 1.8 | 2.2 | 0.6 | (25.0) | - | - | - | - | - | - | 1.3 | +0.0 | 2.2 | +0.0 |
| | Other products | 1.7 | 1.5 | 0.2 | 0.5 | 0.8 | 1.2 | | +150.0 | - | - | | _ | - | _ | 0.7 | +40.0 | 1.1 | (8.3) |
| Tami | | 8.4 | 76.2 | 10.8 | 12.0 | 15.8 | 18.2 | 4.2 | (61.1) | - | _ | - | _ | - | - | 5.7 | (52.5) | 12.2 | (33.0) |
| | Ordinary sales | 7.1 | 36.2 | 1.4 | 1.4 | 1.4 | 1.6 | | +164.3 | - | - | _ | _ | - | - | 5.3 | +278.6 | 7.8 | +387.5 |
| | Govt. stockpile etc. | 1.3 | 40.0 | 9.5 | 10.6 | 14.4 | 16.6 | 0.5 | (94.7) | _ | - | | - | - | | 0.4 | (96.2) | 4.4 | (73.5) |
| | perating revenues | 5.1 | 9.8 | 0.9 | 1.7 | 2.8 | 3.9 | | +488.9 | - | _ | | _ | - | | | +341.2 | | +189.7 |
| Revenue | , , | 326.9 | 428.9 | 87.1 | 182.4 | 276.1 | 379.5 | 85.7 | (1.6) | - | _ | _ | _ | - | - | 190.0 | +4.2 | 403.0 | +6.2 |
| | omestic | 293.1 | 392.6 | 78.9 | 162.8 | 247.5 | 342.9 | 77.7 | (1.5) | - | _ | | _ | - | - | 166.6 | +2.3 | 356.6 | +4.0 |
| | verseas | 33.8 | 36.4 | 8.2 | 19.6 | 28.6 | 36.6 | 8.0 | (2.4) | _ | _ | _ | - | - | - | 23.4 | +19.4 | 46.5 | +27.0 |

Statements of Revenues (QTR)

| Full-year Full-year OTR OTR | | | | | | | | | | | | | | | | | | | (Billions o | of Yen) |
|--|-----------------|---|-----------|-----------|------|------|------|-------|------|--------|-----|--------|-----|--------|-------|--------|----------|--------|-------------|---------|
| T-12 1-12 1-3 4-6 7-9 10-12 1-3 1-3 0-12 0-12 1-3 0-12 1- | | | | | | | | | | | | | | | | | Re | | | |
| Full-year Full-year Full-year OTR OTR | | | FY2008 | FY2009 | | FY2 | 010 | | | | | FY2 | 011 | | | | | FY2 | 011 | |
| Sales | | | 1-12 | 1-12 | 1-3 | 4-6 | 7-9 | 10-12 | 1-3 | Change | 4-6 | Change | 7–9 | Change | 10-12 | Change | 1-6 | Change | 7-12 | Change |
| Sales | | | Full-year | Full-year | QTR | QTR | QTR | QTR | QTR | (%) | QTR | (%) | QTR | (%) | QTR | (%) | 1st Half | (%) | 2nd Half | (%) |
| Domestic 279 9 309-3 | Sales | | | 419.1 | 86.2 | 94.5 | 92.6 | 102.3 | 80.4 | (6.7) | - | - | _ | - | - | - | 182.5 | +1.1 | 209.2 | +7.3 |
| Oncology field 102.3 123.7 28.8 35.7 35.5 41.1 31.0 17.6 | Excl. Tami | niflu | 313.4 | 342.9 | 75.4 | 93.3 | 88.8 | 100.0 | 76.2 | +1.1 | - | - | - | - | - | - | 176.8 | +4.9 | 202.7 | +7.4 |
| Avastin | Domes | stic | 279.9 | 309.3 | 68.0 | 82.6 | 80.8 | 93.0 | 70.2 | +3.2 | - | - | - | - | - | - | 157.5 | +4.6 | 183.4 | +5.5 |
| Herceptin 23.7 29.7 5.7 6.4 6.2 6.9 5.6 11.9 | On | ncology field | 102.3 | 123.7 | 28.8 | 35.7 | 35.5 | 41.1 | 31.0 | +7.6 | _ | - | _ | - | - | _ | 69.4 | +7.4 | 84.2 | +9.9 |
| Ritusan 20.5 21.1 4.5 5.8 5.8 6.9 4.9 **e.9 10.5 **1.9 1 Relation 4.8 6.6 23 2.8 2.7 2.9 23 **o0 5.0 (20) Neutrogin 12.0 11.3 2.0 2.6 2.6 3.3 1.8 (10.0) 5.0 (20) Retrogin 12.0 11.3 2.0 2.6 2.6 3.3 1.8 (10.0) 4.6 **do.0 Retrogin 12.0 11.3 2.0 2.6 2.6 3.3 1.8 (10.0) 4.0 **tis. Kytril 10.9 8.6 1.5 1.5 1.5 1.3 1.2 0.8 (46.7) 4.0 **tis. Kytril 10.9 8.6 1.5 1.5 1.3 1.2 0.8 (46.7) 1.17 **zit. Other products 4.1 3.3 0.6 0.7 0.6 0.8 10.8 **33.3 1.17 **zit. Other products 5.0 5.7 6 1.3 0.15 7 15.4 18.5 14.0 **zit 1.0 (23.1) Bone and joint diseases field 50.0 57.6 13.0 15.7 15.4 18.5 14.0 **zit 3.30 **tis. 4 3.3 **Actemma 3.4 8.4 2.6 3.3 3.6 4.7 3.5 **sit. 6 1.0 **zit 9.6 **e5.5 1.4 **Eiste 5.0 * | | Avastin | 20.1 | 34.9 | 10.3 | 13.0 | 13.5 | 15.8 | 12.5 | +21.4 | - | - | - | - | - | - | 28.8 | +23.6 | 36.0 | +22.4 |
| Xeloda | | Herceptin | 23.7 | 29.7 | 5.7 | 6.4 | 6.2 | 6.9 | 5.6 | (1.8) | _ | - | _ | - | - | - | 11.8 | (2.5) | 12.8 | (2.3) |
| Neutrogin 120 11.3 2.0 2.6 2.6 3.3 18 (100) - - - - - - 4.6 4.0 1 1 1 1 1 1 1 1 1 | | Rituxan | 20.5 | 21.1 | 4.5 | 5.8 | 5.8 | 6.9 | 4.9 | +8.9 | - | - | - | - | - | - | 10.5 | +1.9 | 13.0 | +2.4 |
| Tarceva | | Xeloda | 4.8 | 6.6 | 2.3 | 2.8 | 2.7 | 2.9 | 2.3 | +0.0 | - | - | - | - | - | - | 5.0 | (2.0) | 6.7 | +19.6 |
| Kytril 10.9 8.6 1.5 1.5 1.3 1.2 0.8 (467) 1.8 (400) Femara 1.7 2.4 0.6 0.8 0.8 1.0 0.8 433 3 1.0 (201) | | Neutrogin | 12.0 | 11.3 | 2.0 | 2.6 | 2.6 | 3.3 | 1.8 | (10.0) | _ | - | _ | - | - | _ | 4.6 | +0.0 | 5.8 | (1.7) |
| Femara | | Tarceva | 4.5 | 5.8 | 1.4 | 2.0 | 2.0 | 2.4 | 1.7 | +21.4 | _ | - | _ | - | - | _ | 4.0 | +14.3 | 4.8 | +9.1 |
| Other products | | Kytril | 10.9 | 8.6 | 1.5 | 1.5 | 1.3 | 1.2 | 0.8 | (46.7) | - | - | _ | - | - | - | 1.8 | (40.0) | 2.0 | (20.0) |
| Bone and joint diseases field 50.0 57.6 13.0 15.7 15.4 18.5 14.0 47.7 33.0 415.4 3.5 | | Femara | 1.7 | 2.4 | 0.6 | 0.8 | 0.8 | 1.0 | 0.8 | +33.3 | _ | - | _ | - | - | _ | 1.7 | +21.4 | 2.0 | +11.1 |
| Actemra | | Other products | 4.1 | 3.3 | 0.6 | 0.7 | 0.6 | 0.7 | 0.5 | (16.7) | _ | - | _ | - | - | _ | 1.0 | (23.1) | 1.0 | (23.1) |
| Evista | Boi | one and joint diseases field | 50.0 | 57.6 | 13.0 | 15.7 | 15.4 | 18.5 | 14.0 | +7.7 | - | - | _ | - | - | _ | 33.0 | +15.4 | 37.9 | +11.5 |
| Suvery 120 13.7 2.9 3.5 3.3 3.9 2.6 (10.3) - - - - - - - 6.7 4.47 | | Actemra | 3.4 | 8.4 | 2.6 | 3.3 | 3.6 | 4.7 | 3.5 | +34.6 | _ | - | _ | - | - | _ | 9.6 | +65.5 | 12.2 | +48.8 |
| Alfarol 13.7 13.6 2.7 3.2 2.9 3.5 2.6 (3.7) 5.2 (11.9) Edirol | | Evista | 16.5 | 17.9 | 3.8 | 4.8 | 4.5 | 5.6 | 3.8 | +0.0 | _ | - | - | - | - | - | 8.3 | (3.5) | 9.2 | (8.9) |
| Edirol | | Suvenvl | 12.0 | 13.7 | 2.9 | 3.5 | 3.3 | 3.9 | 2.6 | (10.3) | _ | - | _ | - | _ | - | 6.7 | +4.7 | 7.6 | +5.6 |
| Contemporaries | | Alfarol | 13.7 | 13.6 | 2.7 | 3.2 | 2.9 | 3.5 | 2.6 | (3.7) | _ | - | _ | - | _ | _ | 5.2 | (11.9) | 5.9 | (7.8) |
| Renal diseases field | | Edirol | 1 | _ | - | _ | _ | _ | _ | - | _ | - | - | - | - | - | 1.2 | - | 0.9 | - |
| Epogin | | Other products | 4.5 | 3.9 | 1.0 | 0.9 | 1.1 | 0.9 | 1.5 | +50.0 | _ | - | _ | - | _ | _ | 1.9 | +0.0 | 2.0 | +0.0 |
| Epogin | Rei | enal diseases field | 61.3 | 61.0 | 12.5 | 14.7 | 14.6 | 15.6 | 11.4 | (8.8) | _ | _ | _ | - | _ | _ | 26.6 | (2.2) | 30.0 | (0.7) |
| Renagel 5.7 5.3 1.1 1.2 1.2 1.3 1.1 +0.0 2.2 (4.3) Other products 0.7 0.7 0.2 0.1 0.1 0.1 0.1 (50.0) 0.2 (33.3) Transplant Immunology & Infectious diseases field 24.0 26.2 5.3 6.6 6.4 7.4 5.5 +3.8 10.6 (2.5) 1 Pegasys 9.7 11.1 2.2 2.6 2.6 2.6 3.0 2.2 +0.0 4.9 +2.1 Copegus 4.2 4.9 0.9 1.1 1.1 1.1 1.3 0.9 +0.0 4.9 +2.1 Copegus 4.2 4.9 0.9 1.1 1.1 1.1 1.3 0.9 +0.0 2.2 +10.0 CellCept 4.0 4.4 1.0 1.3 1.3 1.3 1.5 1.2 +20.0 2.7 +17.4 Rocephin 5.9 5.5 1.1 1.5 1.4 1.5 1.1 +0.0 1.8 (30.8) Other products 0.3 0.3 0.1 0.1 0.1 0.1 0.1 0.1 +0.0 1.8 (30.8) Other products 1.5 1.4 1.5 1.1 +0.0 6.2 (1.6) Other products 2.7 2.8 26.3 5.4 6.5 5.8 6.7 5.6 +3.7 10.7 (10.8) 1 Other products 2.7 3 26.3 5.4 6.5 5.8 6.7 5.6 +3.7 10.5 +41.9 1 Neutrogin 2.5 9 21.3 4.4 4.4 4.2 4.0 3.5 (20.5) 6.9 (21.6) Sigmart 2.0 1.9 0.8 0.6 0.4 0.4 0.6 (25.0) 6.9 (21.6) Other products 1.7 1.5 0.2 0.3 0.3 0.3 0.3 0.5 +150.0 5.3 +278.6 Tamiflu 8.4 7.6.2 10.8 1.2 3.8 2.3 4.2 (61.1) 5.3 +278.6 | | Epogin | 44.9 | 44.4 | 8.7 | 10.3 | 10.2 | 10.8 | 7.5 | (13.8) | _ | - | _ | - | _ | _ | 18.5 | (2.6) | 20.7 | (1.4) |
| Other products | | Oxarol | 10.0 | 10.6 | 2.5 | 3.1 | 3.0 | 3.4 | 2.8 | +12.0 | - | - | - | - | - | - | 5.7 | +1.8 | 6.7 | +4.7 |
| Pegasys | | Renagel | 5.7 | 5.3 | 1.1 | 1.2 | 1.2 | 1.3 | 1.1 | +0.0 | _ | - | _ | - | - | _ | 2.2 | (4.3) | 2.4 | |
| Pegasys 9.7 11.1 2.2 2.6 2.6 3.0 2.2 +0.0 - - - - - - 4.9 +2.1 | | Other products | 0.7 | 0.7 | 0.2 | 0.1 | 0.1 | 0.1 | 0.1 | (50.0) | _ | - | _ | - | - | - | 0.2 | (33.3) | 0.2 | +0.0 |
| Copegus | Trans | nsplant, Immunology & Infectious diseases field | 24.0 | 26.2 | 5.3 | 6.6 | 6.4 | 7.4 | 5.5 | +3.8 | _ | - | - | - | - | - | 11.6 | (2.5) | 13.6 | (2.2) |
| Copegus | | Pegasys | 9.7 | 11.1 | 2.2 | 2.6 | 2.6 | 3.0 | 2.2 | +0.0 | _ | _ | _ | - | - | - | 4.9 | +2.1 | 5.9 | +3.5 |
| CellCept | | | 4.2 | 4.9 | 0.9 | 1.1 | 1.1 | 1.3 | 0.9 | +0.0 | _ | - | _ | - | _ | _ | 2.2 | +10.0 | 2.5 | +4.2 |
| Other products 0.3 0.3 0.1 0.1 0.1 0.1 +0.0 - | | | 4.0 | 4.4 | 1.0 | 1.3 | 1.3 | 1.5 | 1.2 | +20.0 | _ | _ | - | - | - | - | 2.7 | +17.4 | 3.1 | +10.7 |
| Others field 42.3 40.9 8.3 9.9 8.8 10.3 8.3 +0.0 - < | | Rocephin | 5.9 | 5.5 | 1.1 | 1.5 | 1.4 | | 1.1 | +0.0 | _ | _ | - | - | - | - | 1.8 | (30.8) | 1.9 | (32.1) |
| Others field 42.3 40.9 8.3 9.9 8.8 10.3 8.3 +0.0 - < | | Other products | 0.3 | 0.3 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | +0.0 | _ | - | _ | - | _ | _ | 0.1 | +0.0 | 0.1 | (50.0) |
| Other products 27.3 26.3 5.4 6.5 5.8 6.7 5.6 +3.7 - | Oth | | | | 8.3 | 9.9 | 8.8 | 10.3 | 8.3 | +0.0 | - | _ | - | - | - | - | 16.8 | (8.2) | 17.7 | (7.8) |
| Other products 27.3 26.3 5.4 6.5 5.8 6.7 5.6 +3.7 - - - - - - 10.7 (10.8) 1 | | Sigmart | 15.0 | 14.7 | 2.9 | 3.4 | 3.0 | 3.7 | 2.7 | (6.9) | _ | _ | _ | - | _ | _ | 6.2 | (1.6) | 6.4 | (4.5) |
| Overseas 33.5 33.6 7.4 10.7 8.0 6.9 5.9 (20.3) - <th< td=""><td></td><td></td><td>27.3</td><td>26.3</td><td></td><td>6.5</td><td>5.8</td><td>6.7</td><td>5.6</td><td>+3.7</td><td>_</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>10.7</td><td>(10.8)</td><td>11.3</td><td>(9.6)</td></th<> | | | 27.3 | 26.3 | | 6.5 | 5.8 | 6.7 | 5.6 | +3.7 | _ | - | - | - | - | - | 10.7 | (10.8) | 11.3 | (9.6) |
| Neutrogin 25.9 21.3 4.4 4.4 4.2 4.0 3.5 (20.5) - <th< td=""><td>Overse</td><td></td><td></td><td></td><td></td><td></td><td>8.0</td><td>6.9</td><td>5.9</td><td>(20.3)</td><td>-</td><td>_</td><td>-</td><td>-</td><td>-</td><td>-</td><td>19.3</td><td>+6.6</td><td>19.4</td><td>+29.3</td></th<> | Overse | | | | | | 8.0 | 6.9 | 5.9 | (20.3) | - | _ | - | - | - | - | 19.3 | +6.6 | 19.4 | +29.3 |
| Sigmart 2.0 1.9 0.8 0.6 0.4 0.4 0.6 (25.0) - </td <td></td> <td></td> <td>3.8</td> <td></td> <td></td> <td></td> <td>3.1</td> <td></td> <td></td> <td>(30.0)</td> <td>_</td> <td>_</td> <td>_</td> <td>-</td> <td>-</td> <td>-</td> <td></td> <td>+41.9</td> <td>11.2</td> <td>+111.3</td> | | | 3.8 | | | | 3.1 | | | (30.0) | _ | _ | _ | - | - | - | | +41.9 | 11.2 | +111.3 |
| Sigmart 2.0 1.9 0.8 0.6 0.4 0.4 0.6 (25.0) - </td <td></td> <td>Neutrogin</td> <td>25.9</td> <td>21.3</td> <td>4.4</td> <td>4.4</td> <td>4.2</td> <td>4.0</td> <td>3.5</td> <td>(20.5)</td> <td>_</td> <td>-</td> <td>_</td> <td>-</td> <td>_</td> <td>_</td> <td>6.9</td> <td>(21.6)</td> <td>6.7</td> <td>(18.3)</td> | | Neutrogin | 25.9 | 21.3 | 4.4 | 4.4 | 4.2 | 4.0 | 3.5 | (20.5) | _ | - | _ | - | _ | _ | 6.9 | (21.6) | 6.7 | (18.3) |
| Other products 1.7 1.5 0.2 0.3 0.3 0.5 +15.0 - <th< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>_</td><td>-</td><td>_</td><td>-</td><td>_</td><td>_</td><td></td><td></td><td>1.0</td><td>+11.1</td></th<> | | | | | | | | | | | _ | - | _ | - | _ | _ | | | 1.0 | +11.1 |
| Tamiflu 8.4 76.2 10.8 1.2 3.8 2.3 4.2 (61.1) 5.7 (52.5) Ordinary sales 7.1 36.2 1.4 0.0 0.0 0.2 3.7 +164.3 5.3 +278.6 | | - U | | | | 0.3 | 0.3 | 0.3 | 0.5 | +150.0 | _ | - | _ | - | _ | _ | | +40.0 | 0.5 | (16.7) |
| Ordinary sales 7.1 36.2 1.4 0.0 0.0 0.2 3.7 +164.3 5.3 +278.6 | Tamiflu | | 8.4 | 76.2 | 10.8 | 1.2 | 3.8 | 2.3 | 4.2 | (61.1) | _ | - | - | - | - | - | 5.7 | (52.5) | 6.5 | +6.6 |
| | | Ordinary sales | | | | | | | | - | _ | - | _ | - | - | - | | - | 2.5 | |
| | | | | | | | | | | | _ | - | _ | - | - | - | | | 4.0 | _ |
| | Other operation | | | | | | | | | | - | - | - | - | - | - | | | 3.8 | +72.7 |
| | | | | | 0.0 | 0.0 | 93.7 | | | | _ | - | _ | - | _ | - | 7.10 | | | +8.1 |
| | | | | | | | | | | | | _ | | - | | _ | | | 190.0 | +5.5 |
| | | | | | | | | | | | | _ | _ | _ | _ | _ | | | 23.0 | +35.3 |

Balance Sheets

| | r | 1 | | | | | | | | | (Dillio | ns of Yen) |
|--|---------|---------|---------|---------|---------|---------|---------|----------|----------|---------|---------|------------|
| | FY2008 | FY2009 | | FY2 | | | | | FY2 | | | |
| | As of | vs. Mar. | vs. Dec. | As of | As of | As of |
| | Dec. 31 | Dec. 31 | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 | Mar. 31 | 31, 2010 | 31, 2010 | Jun. 30 | Sep. 30 | Dec. 31 |
| Cash and deposits | 70.8 | 107.0 | 101.1 | 81.3 | 70.2 | 76.2 | 101.7 | +0.6 | +25.5 | _ | _ | _ |
| Trade notes and accounts receivable | 108.5 | 121.6 | 85.4 | 99.2 | 99.3 | 113.4 | 94.6 | +9.2 | (18.8) | _ | _ | |
| Marketable securities | 54.7 | 52.2 | 55.7 | 61.7 | 58.7 | 59.7 | 58.0 | +2.3 | (1.7) | _ | _ | |
| Inventries | 78.7 | 92.6 | 100.0 | 111.7 | 115.9 | 104.9 | 108.5 | +8.5 | +3.6 | _ | _ | _ |
| Other current assets | 31.7 | 37.9 | 41.7 | 29.5 | 35.0 | 32.3 | 39.7 | (2.0) | +7.4 | _ | _ | - |
| Total Current assets | 344.4 | 411.3 | 383.9 | 383.4 | 379.1 | 386.5 | 402.5 | +18.6 | +16.0 | _ | _ | _ |
| Property, plant and equipment | 98.3 | 93.7 | 91.4 | 89.8 | 88.4 | 88.0 | 86.1 | (5.3) | (1.9) | _ | _ | |
| Intangible assets | 3.1 | 3.2 | 3.0 | 2.6 | 2.6 | 2.4 | 2.3 | (0.7) | (0.1) | _ | _ | _ |
| Investments and other assets | 32.7 | 32.3 | 32.9 | 31.4 | 31.1 | 31.2 | 29.3 | (3.6) | (1.9) | _ | _ | |
| thereof Investment securities | 14.4 | 9.7 | 9.5 | 8.0 | 7.3 | 7.6 | 7.0 | (2.5) | (0.6) | _ | _ | _ |
| Total Noncurrent Assets | 134.2 | 129.2 | 127.2 | 123.8 | 122.1 | 121.5 | 117.8 | (9.4) | (3.7) | _ | _ | _ |
| Total Assets | 478.5 | 540.5 | 511.1 | 507.2 | 501.2 | 508.0 | 520.3 | +9.2 | +12.3 | _ | _ | _ |
| Trade notes and accounts payable | 28.8 | 34.3 | 35.4 | 32.2 | 26.2 | 19.5 | 29.5 | (5.9) | +10.0 | _ | _ | - |
| Short-term loans and bonds | _ | _ | - | _ | _ | _ | _ | - | _ | _ | _ | |
| Other current liabilities | 49.8 | 66.2 | 42.2 | 36.3 | 33.2 | 35.1 | 42.4 | +0.2 | +7.3 | _ | _ | - |
| Total current liabilities | 78.5 | 100.5 | 77.6 | 68.5 | 59.4 | 54.6 | 72.0 | (5.6) | +17.4 | _ | _ | _ |
| Long-term debt and bonds | _ | - | l | - | _ | - | - | I | - | - | _ | - |
| Other noncurrent liabilities | 2.9 | 5.4 | 5.2 | 4.8 | 5.0 | 4.0 | 5.3 | +0.1 | +1.3 | _ | _ | - |
| Total noncurrent liabilities | 2.9 | 5.4 | 5.2 | 4.8 | 5.0 | 4.0 | 5.3 | +0.1 | +1.3 | _ | _ | _ |
| Total liabilities | 81.5 | 105.9 | 82.8 | 73.3 | 64.4 | 58.6 | 77.3 | (5.5) | +18.7 | _ | _ | - |
| Common stock | 73.0 | 73.0 | 73.0 | 73.0 | 73.0 | 73.0 | 73.0 | 1 | - | - | _ | _ |
| Additional paid-in capital | 92.8 | 92.8 | 92.8 | 92.8 | 92.8 | 92.8 | 92.8 | I | - | _ | _ | - |
| Retained earnings | 271.0 | 308.0 | 303.3 | 311.8 | 314.3 | 327.6 | 320.1 | +16.8 | (7.5) | - | _ | - |
| Treasury stock, at cost | (35.2) | (36.3) | (36.3) | (36.3) | (36.3) | (36.3) | (36.3) | +0.0 | +0.0 | - | _ | _ |
| Net unrealized gain on securities | 1.4 | 1.6 | 1.8 | 1.5 | 1.2 | 1.3 | 1.0 | (8.0) | (0.3) | - | _ | - |
| Foreign currency translation adjustments | (7.9) | (6.8) | (8.2) | (11.1) | (10.1) | (11.3) | (9.5) | (1.3) | +1.8 | | _ | |
| New share warrants | 0.3 | 0.5 | 0.6 | 0.6 | 0.7 | 0.8 | 0.8 | +0.2 | +0.0 | _ | _ | _ |
| Minority interests | 1.7 | 1.8 | 1.3 | 1.4 | 1.2 | 1.4 | 1.0 | (0.3) | (0.4) | | | |
| Total net assets | 397.1 | 434.7 | 428.4 | 433.9 | 436.7 | 449.4 | 443.0 | +14.6 | (6.4) | | _ | _ |
| Total liabilities and net assets | 478.5 | 540.5 | 511.1 | 507.2 | 501.2 | 508.0 | 520.3 | +9.2 | +12.3 | | | _ |

Cash Flows

(Billions of Yen)

| | FY2008 | FY2009 | | FY20 | 10 | | | FY20 | 11 | |
|--|-----------|-----------|--------|--------|--------|-----------|--------|------|-----|-----------|
| | 1-12 | 1-12 | 1-3 | 1-6 | 1-9 | 1-12 | 1-3 | 1-6 | 1-9 | 1-12 |
| | Full-year | Full-year | YTD | YTD | YTD | Full-year | YTD | YTD | YTD | Full-year |
| Net cash provided by (used in) operating activities | 39.3 | 66.5 | 16.4 | 6.8 | 4.4 | 15.6 | 39.6 | - | - | - |
| Net cash provided by (used in) investing activities | (14.1) | (20.3) | 1.2 | (16.6) | (16.2) | (20.2) | (8.0) | _ | - | _ |
| Net cash provided by (used in) financing activities | (18.4) | (22.3) | (13.2) | (13.2) | (23.1) | (23.1) | (13.2) | - | - | _ |
| Effect of exchange rate changes on cash and cash equivalents | (9.9) | (0.1) | (0.6) | (1.5) | (1.2) | (1.7) | 0.7 | _ | - | _ |
| Net increase (decrease) in cash and cash equivalents | (3.1) | 23.8 | 3.8 | (24.5) | (36.1) | (29.3) | 26.4 | - | - | _ |
| Cash and cash equivalents at beginning of period | 73.7 | 70.7 | 94.5 | 94.5 | 94.5 | 94.5 | 65.1 | _ | - | _ |
| Cash and cash equivalents at end of period | 70.7 | 94.5 | 98.2 | 69.9 | 58.4 | 65.1 | 91.6 | _ | _ | _ |

Performance Indicators

| | | | | | | | | | | | Revised Forecast |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|------------------|
| | FY2008 | FY2009 | | FY2 | 2010 | | | FY2 | 011 | | FY2011 |
| | 1-12 | 1-12 | 1-3 | 1-6 | 1-9 | 1-12 | 1-3 | 1-6 | 1-9 | 1-12 | 1-12 |
| | As of Dec. 31 | As of Dec. 31 | As of Mar. 31 | As of Jun. 30 | As of Sep. 30 | As of Dec. 31 | As of Mar. 31 | As of Jun. 30 | As of Sep. 30 | As of Dec. 31 | As of Dec. 31 |
| Net income per share (Basic) | 72.07yen | 104.00yen | 14.43yen | 30.09yen | 51.55yen | 76.14yen | 9.17yen | _ | 1 | l | 67.99yen |
| Net income per share (Fully diluted) | 72.04yen | 103.98yen | 14.43yen | 30.09yen | 51.54yen | 76.12yen | 9.17yen | _ | _ | l | _ |
| Ratio of net income to shareholders' equity * | 10.1% | 13.7% | 1.8% | 3.8% | 6.5% | 9.4% | 1.1% | - | _ | _ | - |
| Ratio of ordinary income to total assets * | 12.2% | 17.7% | 2.3% | 5.0% | 8.5% | 12.4% | | | | | - |
| Net assets per share | 725.18yen | 794.51yen | 783.67yen | 793.50yen | 799.11yen | 821.87yen | 810.62yen | _ | _ | ı | - |
| Equity ratio | 82.6% | 80.0% | 83.4% | 85.1% | 86.8% | 88.0% | 84.8% | _ | _ | l | - |
| Dividend per share (Annual) | 34yen | 40yen | lyen 40yen - | | | | | | 40yen | | |
| Dividend per share (Interim) | 15yen | 17yen | | | | | | | 20yen | | |
| Dividend payout ratio (Consolidated) | 47.2% | 38.5% | | | | 52.5% | | | | _ | 58.8% |

Note: Quarterly (year-to-date) Ratio of net income to shareholders' equity and Ratio of ordinary income to total assets are not annualized.

Number of Employees

| | | | | | | | | | | | Revised Forecast |
|---------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|------------------|
| | FY2008 | FY2009 | | FY2 | 2010 | | | FY2 | 011 | | FY2011 |
| | As of Dec. 31 | As of Dec. 31 | As of Mar. 31 | As of Jun. 30 | As of Sep. 30 | As of Dec. 31 | As of Mar. 31 | As of Jun. 30 | As of Sep. 30 | As of Dec. 31 | As of Dec. 31 |
| Number of employees | 6,383 | 6,485 | 6,472 | 6,707 | 6,723 | 6,709 | 6,635 | _ | _ | _ | 6,830 |

Note: Number of employees doesn't includes staff seconded to companies outside the Group.

Capital Expenditures

| | | | | | | | | | | (Dilli) | ons or rong |
|----------------------|-----------|-----------|-----|-----|------|-----------|-----|-----|-----|-----------|------------------|
| | | | | | | | | | | | Revised Forecast |
| | FY2008 | FY2009 | | FY2 | 2010 | | | FY2 | 011 | | FY2011 |
| | 1-12 | 1-12 | 1-3 | 1-6 | 1-9 | 1-12 | 1-3 | 1-6 | 1-9 | 1-12 | 1-12 |
| | Full-year | Full-year | YTD | YTD | YTD | Full-year | YTD | YTD | YTD | Full-year | Full-year |
| Capital expenditures | 26.6 | 14.6 | 1.8 | 4.6 | 7.9 | 12.7 | 1.4 | - | - | _ | 16.0 |
| Depreciation | 19.4 | 19.5 | 4.1 | 8.4 | 13.0 | 18.0 | 3.8 | _ | - | - | 17.0 |

Development pipeline (as of April 21, 2011)

| Development code | Indication # Additional indication | Stage (date) | Generic name Product name Dosage form | Origin Overseas name (Collaborator) | Mode of Action |
|------------------|--|---|---|---|---|
| <u>Oncology</u> | | | | | |
| RG340 | Gastric cancer # | Approved Feb. 11 | capecitabine Xeloda Oral | Roche Xeloda | Antimetabolite, 5-FU derivative |
| RG597 | Gastric cancer # | Approved Mar. 11 | trastuzumab Herceptin Injection | Roche Herceptin | Anti-HER2 humanized monoclonal antibody |
| RG435 | Breast cancer # Gastric cancer # Breast cancer (adjuvant) # Glioblastoma # Glioblastoma (relapsed) # | Filed Oct. 09 Phase III Multinational study Phase III Multinational study Phase III Multinational study Phase III | bevacizumab Avastin Injection | Roche Avastin | Anti-VEGF(Vascular Endothelial Growth Factor) humanized monoclonal antibody |
| EPOCH | Chemotherapy-induced anemia # | Filed Nov. 09 | epoetin beta Epogin Injection | In-house | Recombinant human erythropoietin |
| RG1415 | Pancreatic cancer # Non-small cell lung cancer (1st line) # | Filed Sep. 09 Phase II | erlotinib HCl Tarceva Oral | Roche/OSI Tarceva | EGFR tyrosine kinase inhibitor |
| RG1273 | Breast cancer | Phase III Multinational study | pertuzumab Injection | Roche | Humanized HER dimerization inhibitory monoclonal antibody |
| RG3502 | Breast cancer | Phase II | Injection | Roche | HER2 antibody-drug conjugate (T-DM1) |
| TP300 | Gastric cancer, etc | Phase II Overseas | Injection | In-house | Topoisomerase I inhibitor |

| Development code | Indication # Additional indication | Stage (date) | Generic name Product name Dosage form | Origin Overseas name (Collaborator) | Mode of Action | |
|-------------------|---------------------------------------|---------------------|---|---|--|--|
| MRA | Pancreatic cancer # | Phase I / II | tocilizumab Actemra | In-house (Roche) | Humanized anti-human IL-6 receptor monoclonal antibody | |
| AF802 | Non-small cell lung cancer | Phase I / II | Injection | In-house | ALK inhibitor | |
| | | | Oral | | | |
| WT4869 | Myelodysplastic syndromes | Phase I / II | Injection | In-house / Dainippon Sumitomo Pharma | WT1 peptide cancer vaccine | |
| CIF (RG7167) | Solid tumors | Phase I | Injection | In-house | MEK inhibitor | |
| | | Phase I Overseas | Oral | (Roche) | | |
| CKI27 (RG7304) | Solid tumors | Phase I | | In-house | Raf and MEK dual inhibitor | |
| | | Phase I Overseas | Oral | (Roche) | | |
| GC33 | Liver cancer | Phase I | | In-house | Humanized anti-Glypican-3 monoclonal antibody | |
| | | Phase I Overseas | Injection | (Roche) | | |
| PA799 | Solid tumors | Phase I Overseas | Oral | In-house | - | |
| GA101 (RG7159) | Non-Hodgkin's lymphoma | Phase I | Oral | Roche | Humanized anti-CD20 monoclonal antibody | |
| Dana and Jak | nt diagona | | Injection | | | |
| Bone and Joi | | <u> </u> | T | Τ | T | |
| ED-71 | Osteoporosis | Launched Apr. 11 | eldecalcitol Edirol Oral | In-house (Taisho Pharmaceutical) | Active Vitamin D ₃ derivative | |

| Development code | Indication # Additional indication | Stage (date) | Generic name Product name Dosage form | Origin Overseas name (Collaborator) | Mode of Action |
|--------------------|--|-------------------------------|---|---|--|
| MRA | Systemic-onset juvenile idiopathic arthritis (sJIA) # | Approved Apr. 11 US | tocilizumab Actemra / RoActemra(EU) | In-house (Roche) | Humanized anti-human IL-6 receptor monoclonal antibody |
| | | Filed Oct. 10 EU | Injection | | |
| | Rheumatoid arthritis (new formulation: subcutaneous injection) | Phase III | | | |
| | | Phase III Overseas | | | |
| RG484 | Osteoporosis | Phase II / III | ibandronate sodium hydrate Injection | Roche Boniva (US) / Bonviva (EU) | Bisphosphonate |
| | | Phase II | ibandronate sodium hydrate Oral | (Taisho Pharmaceutical) | |
| SA237 | Rheumatoid arthritis | Phase I | | In-house | Humanized anti-human IL-6 receptor monoclonal antibody |
| | | | Injection | | |
| Renal disease | <u>es</u> | 1 | T | | |
| RG744 | Renal anemia | Filed Jul. 09 | Epoetin beta pegol Mircera Injection | Roche Mircera | Continuous erythropoietin receptor activator |
| Transplant, Im | munology and Infectious diseases | S | , | I. | |
| RG964 | Compensated liver cirrhosis caused by hepatitis C virus | Filed Oct. 10 | ribavirin Copegus Oral | Roche Copegus | Anti-viral agent, in combination with Pegasys |
| RG442 | # Chronic hepatitis B | Filed | peginterferon alfa-2a Pegasys | Roche Pegasys | Peginterferon alfa-2a agent (recombinant) |
| | # | Jan. 11 | Injection | | |
| Other disease | | | T | T | |
| CSG452 (RG7201) | Type II diabetes | Phase III | tofogliflozin | In-house | SGLT2 inhibitor |
| | | | Oral | (Roche) | |
| RG1678 | Schizophrenia | Phase III Multinational study | | Roche | Glycine reuptake inhibitor |
| | | | Oral | | |

| Development code | Indication # Additional indication | Stage (date) | Generic name Product name Dosage form | Origin Overseas name (Collaborator) | Mode of Action | |
|---------------------|------------------------------------|-----------------------|---|---|---|--|
| RG1583 (ITM-077) | Type II diabetes | Development suspended | taspoglutide Injection | Roche/Ipsen (Teijin) | GLP-1 analogue | |
| RG1450 | Alzheimer's disease | Phase I | gantenerumab Injection | Roche/Morphosys | Human anti-amyloid-beta monoclonal antibody | |

Changes from the last announcement on February 2, 2011

Oncology

Filed → Approved (Gastric cancer) Filed → Approved (Gastric cancer) -RG340 -RG597

Bone and Joint diseases

-ED-71 Approved → Launched (Osteoporosis)

Filed → Approved (sJIA/US) -MRA

Other diseases -RG1583

Phase II → Development suspended (Type II diabetes)

R&D Activities (Jan. 1, 2010 – Apr. 21, 2011)

As for clinical development activities in Japan, the Company saw progress as described below:

Oncology

- In February, we obtained an approval for a 5-FU derivative, RG340 (product name: Xeloda) for advanced or recurrent gastric cancer, which is not amenable to curative resection.
- In March, we obtained an approval for a humanized anti-HER2 monoclonal antibody, RG597 (product name: Herceptin) for advanced or recurrent gastric cancer overexpressing HER2, not amenable to curative resection.

Bone and Joint diseases

In April, we launched for an active Vitamin D3 derivative, ED-71 (product name: Edirol), for osteoporosis.

Transplant, Immunology and Infectious Diseases

In January, we filed an application for an additional indication of a peginterferon alfa-2a agent (recombinant), RG442 (product name: Pegasys), for chronic hepatitis B.

Other Diseases

- We decided to suspend our development for a GLP-1 analogue, RG1583 (expected indication: Type II diabetes), following the fact that Roche returned the development license of the compound to Ipsen.
- In January, we started a Phase III multinational study (expected indication: Schizophrenia) for a Glycine reuptake inhibitor, RG1678.

At present, we are awaiting the approvals of applications (new molecular entities or additions of indications) filed for 7 development themes, including RG435 (expected indication: breast cancer).

Also, as for development activities overseas, the Company saw progress as described below.

In April, Roche obtained an approval for a humanized anti-human IL-6 receptor monoclonal antibody, MRA (product name: Actemra), for Systemic-onset juvenile idiopathic arthritis (sJIA) in US.

Major clinical trials in oncology field currently running in Japan

| Theme | Expected Indication Regimen | | Stage | Planned Filing Date |
|--------------------------------|---|----------------------|---|---------------------|
| | Breast cancer | paclitaxel + RG435 | Filed (Oct. 09) | - |
| | Breast cancer standard chemotherapy (adjuvant) ± RG435 | | BEATRICE study : Phase III Multinational study | 2014 2016 |
| RG435 (bevacizumab) Avastin | Glioblastoma | temozolomide ± RG435 | Phase III Multinational study | 2014 2016 |
| | Glioblastoma [relapsed] | RG435 | Phase II | 2014 2016 |
| RG1415 (erlotinib HCl) | Pancreatic cancer | gemcitabine + RG1415 | Filed (Sep. 09) | - |
| Tarceva | Non-small cell lung cancer (1st line) | RG1415 | Phase II | 2012 |
| RG1273 (pertuzumab) | G1273 (pertuzumab) Breast cancer RG597 + docetaxel ± RG1273 | | CLEOPATRA study : Phase III Multinational study | 2012 |
| RG3502 (T-DM1) Breast cancer | | RG3502 | Phase II | 2013 |